

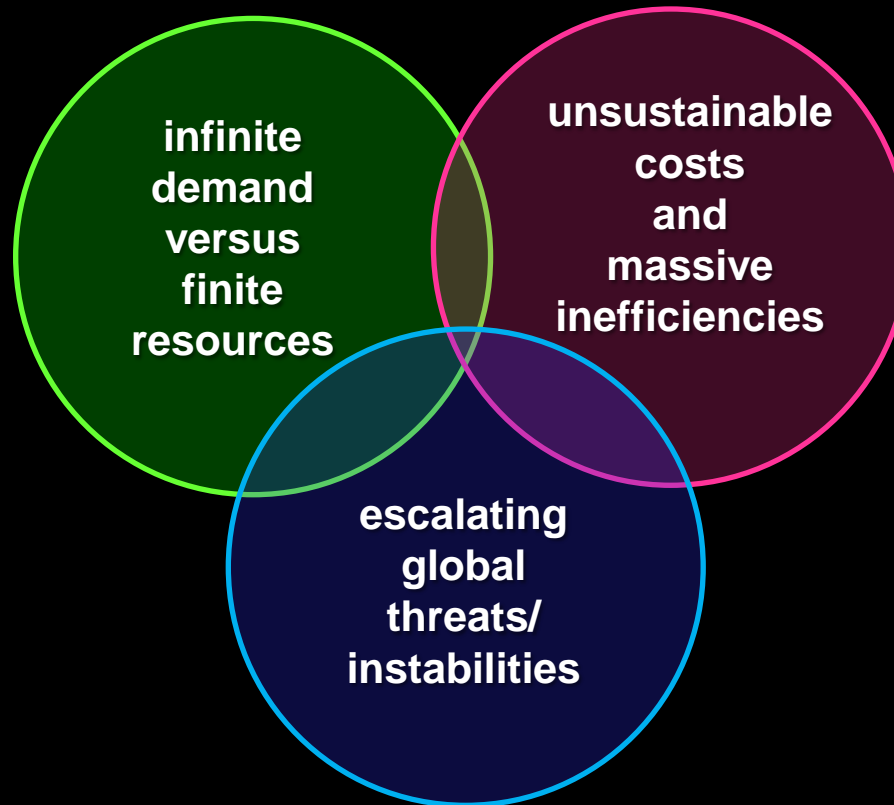
m.Health: The Emergence of a New Ecosystem for Healthcare Delivery, Global Public Health and National Security

Dr. George Poste
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and Del E. Webb Chair in Health Innovation
Arizona State University
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www.casi.asu.edu



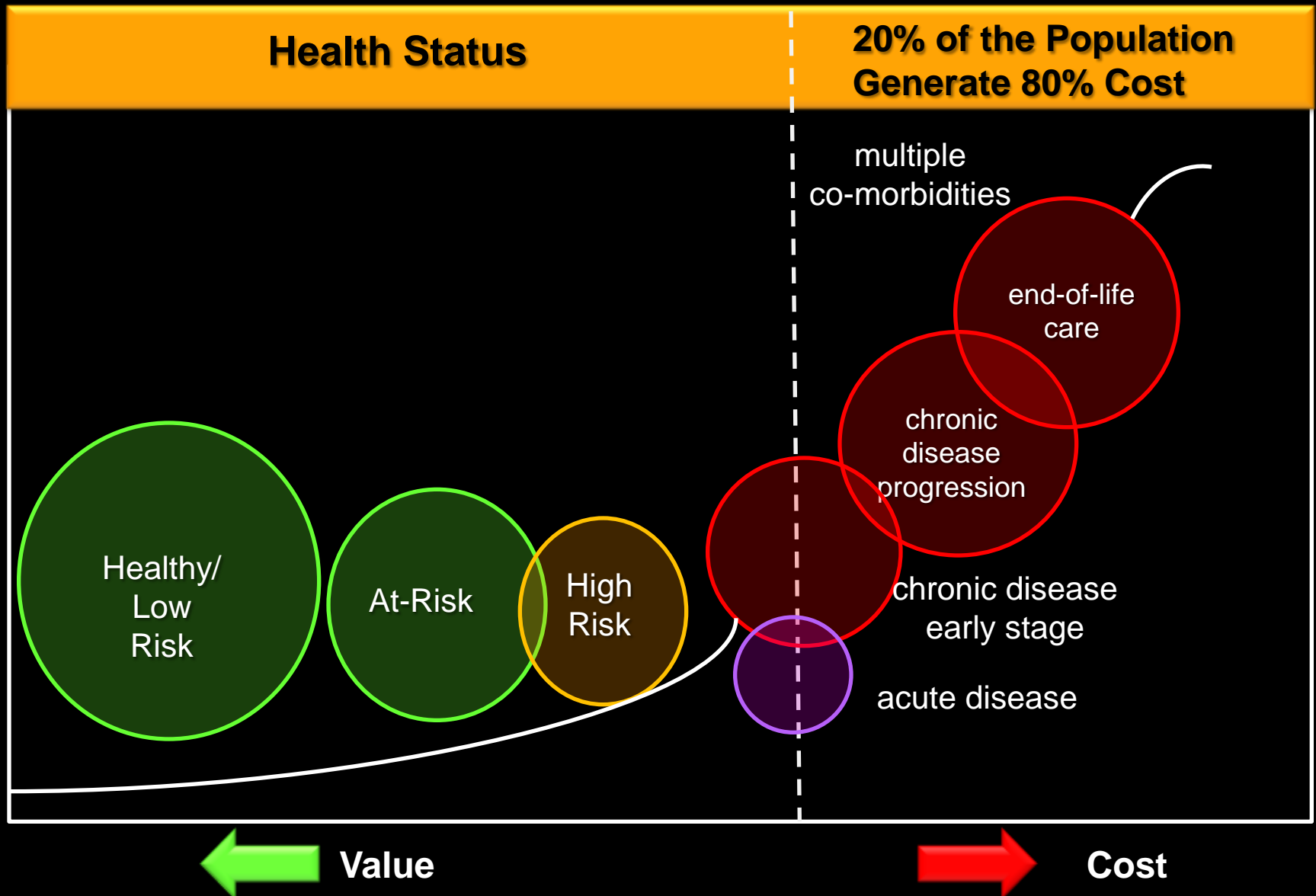
**World Economic Forum Event on
Mobile Health (m.Health)
La Jolla, California June 28, 2010**

Healthcare: Major Unmet Needs and Unsustainable Systems

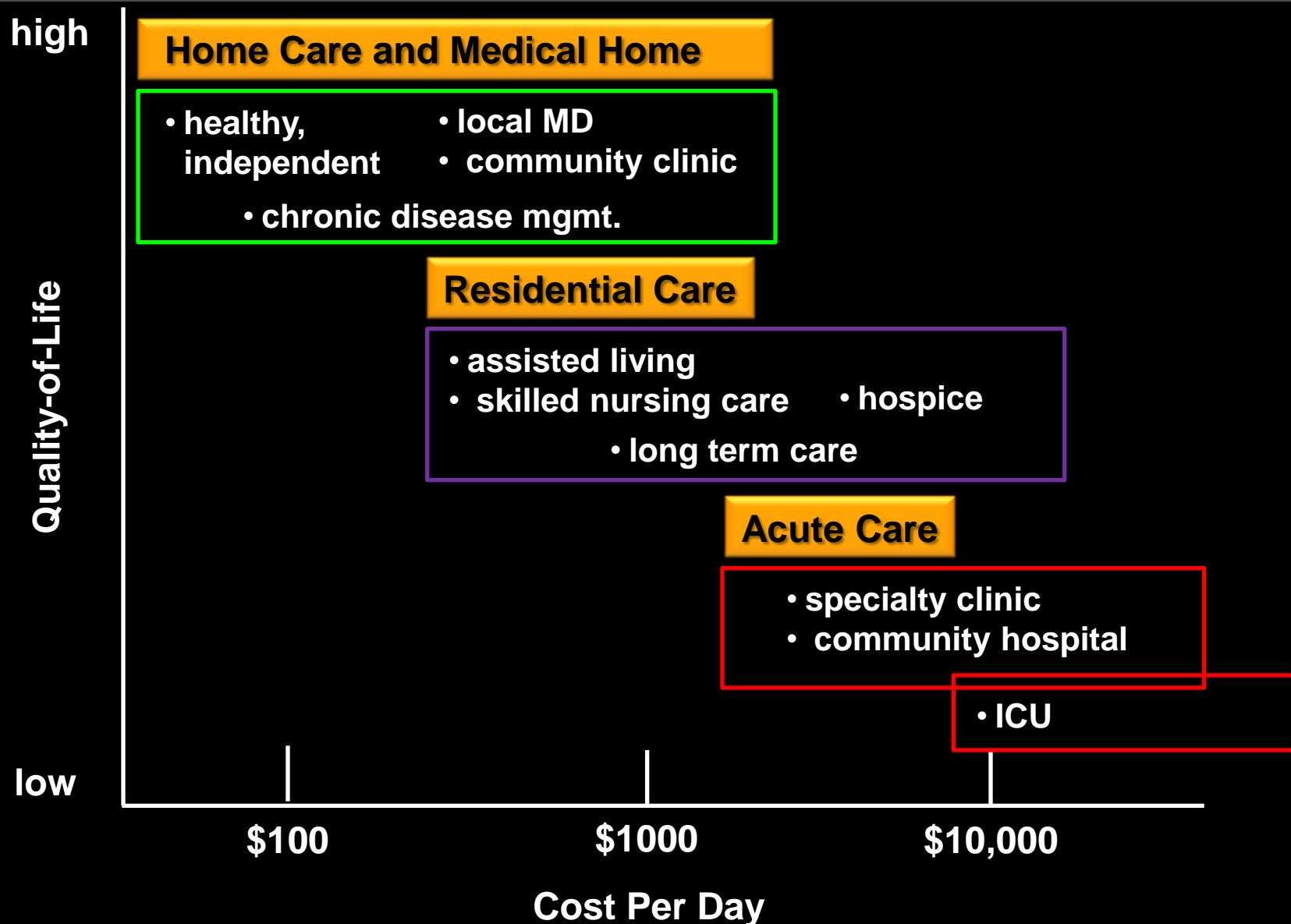


- prospering in an era of escalating economic constraints
- managing the limit(s) of society's willingness and ability to pay for innovation
- global health: risk mitigation, economic productivity, equity

The Economic, Social and Clinical Benefits of Proactive Mitigation of Disease Risk and Chronic Disease Co-Morbidities (G8:OECD)

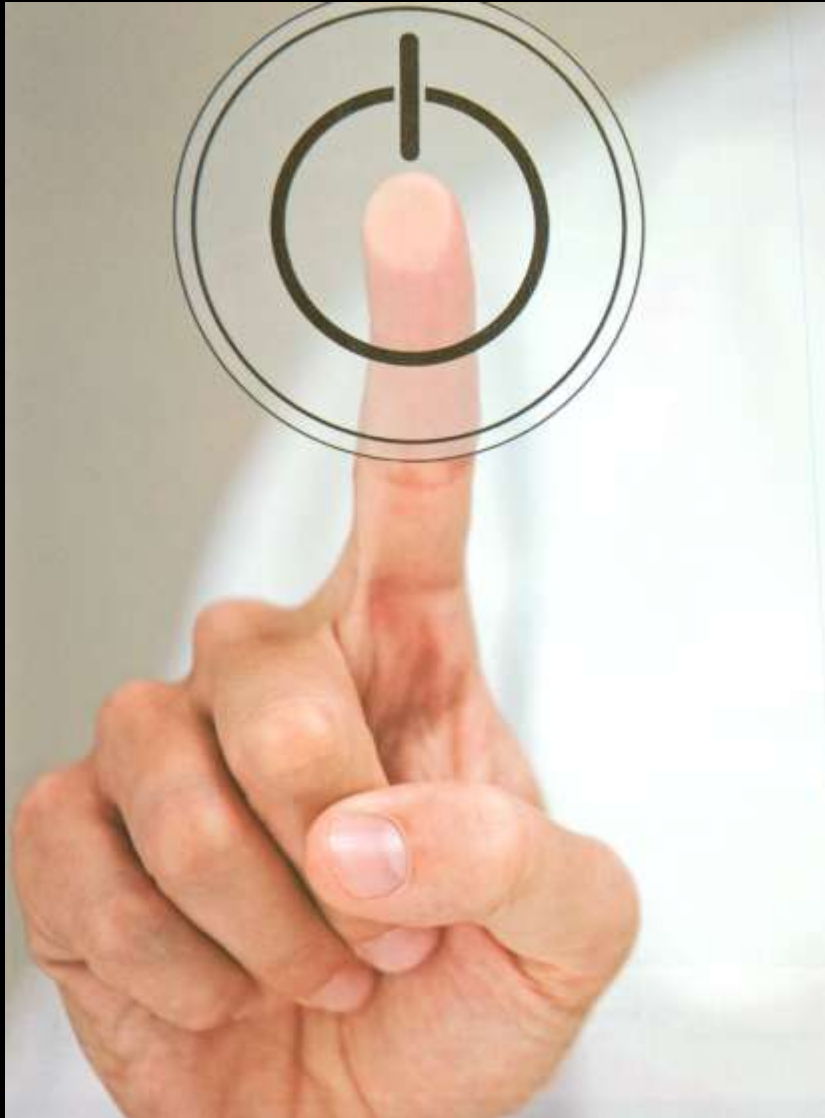


The Challenge of Cost Reduction and Improved Quality-of-Life



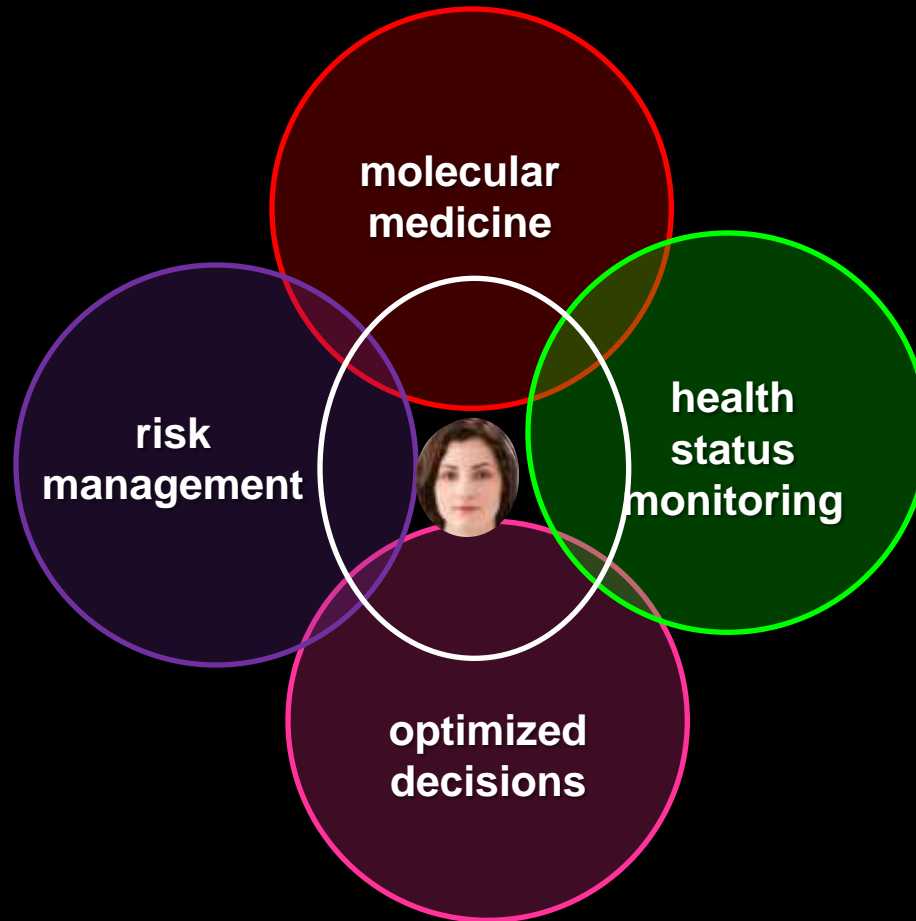
**From
Healthcare Delivery
to
Health (Wellness) Systems and Services**

Reframing the Healthcare Debate: Reimagining Healthcare as a Designed Service

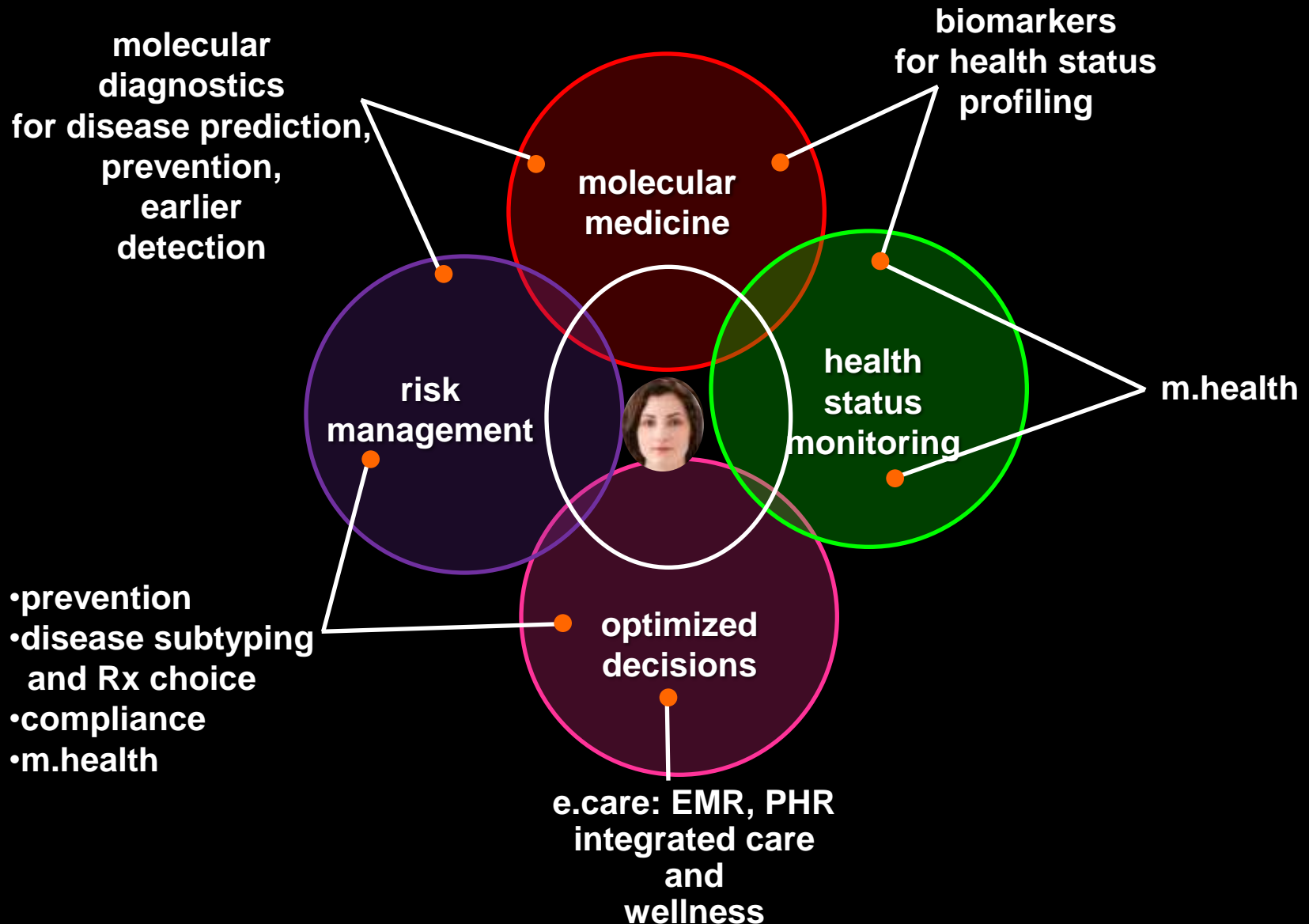


- **high quality and affordable care**
- **the wellness imperative**
- **major redesign of the way:**
 - **healthcare services are organized and delivered**
 - **medical knowledge is disseminated and measured to ensure best practices**
 - **accountability of consumers/patients for self-management**
- **commitment to improved global public health**

The Key Strategic Elements in the Evolution of Healthcare



The Key Strategic Elements in the Evolution of Healthcare



The Future of Mobile Communications: A Global Cooperation for the Advancement of Mobile Health and Wellness

- **empower individuals to manage their health**
- **extend health services to people at all economic levels**
- **evidence collection for best practices and promote ROI**
- **integrate m.health into payment programs**
- **incentivize government investment in long term programs**
- **facilitate connectivity between critical infrastructure and health delivery networks**
- **open ecosystem: interoperability, innovation, competition and consumer choice**

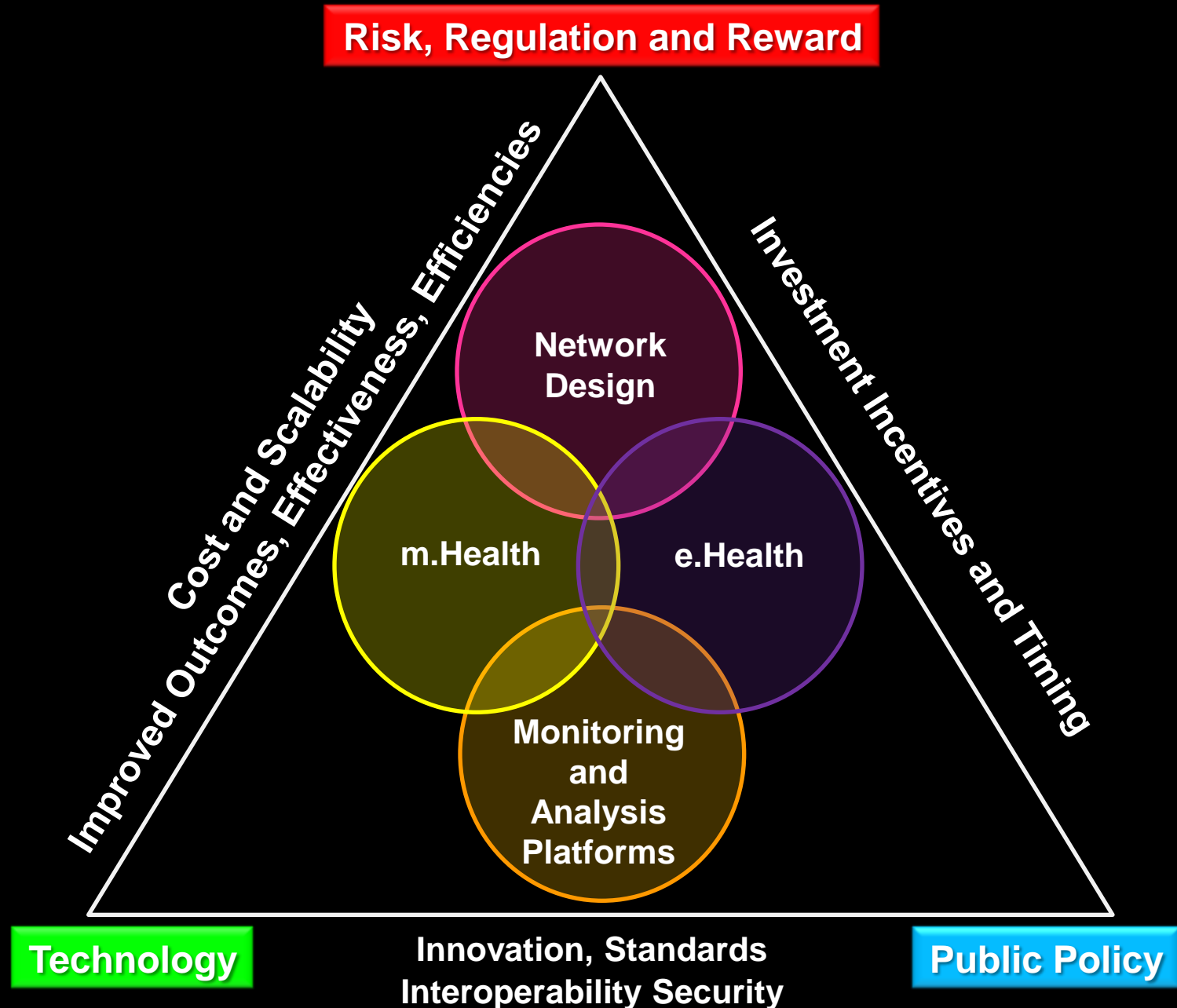
The Evolving m.Health Ecosystem

The Evolving m.Health Ecosystem

- technology
- regulation
- legal
- financial
- incentives
- behavior change
- metrics
- new services
- new business models
- new organizational relationships

**DEMONSTRATING
VALUE**

The Digital Health Ecosystem



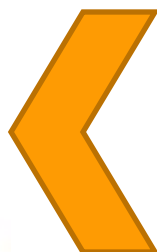
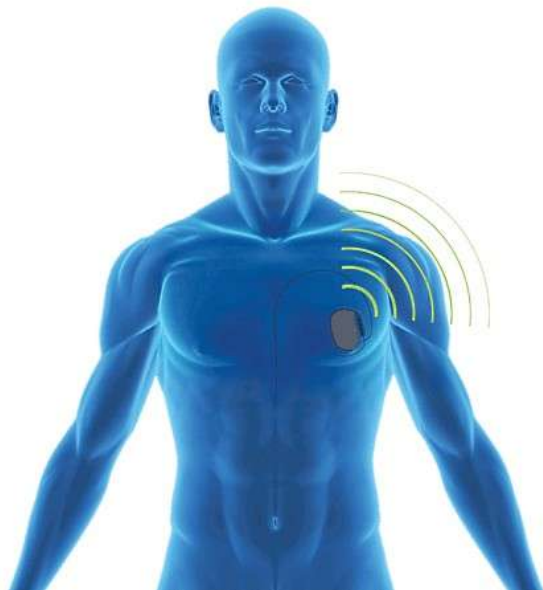
You, Me and Health in a Networked World

- **mobile**
- **multimedia**
- **monitored**
- **measured**
- **me, and those like me**
- **multiple markets of one, but primarily ME!**



Mobile Services: Universal, Personalized and Indispensable

- **5 billion plus mobile phones, 6 billion projected by 2013**
- **3 billion more than any other consumer electronic devices**
- **750 + million 3G mobile users, 1.6B projected by 2012**
- **7 trillion wireless devices serving 7 billion by 2017**
- **projected 1000 wireless devices per person by 2017 (source WWRF)**
 - **devices, smart homes, intelligent cars, consumer goods and healthcare**



**Remote
Health
Monitoring
and
Chronic
Disease
Management**



**Lifestyle
and
Fitness**



**Information
for
Proactive
Health
Awareness
(Wellness)**

Mobile Services and Web 2.0

AORTA: Always On, Real Time Access

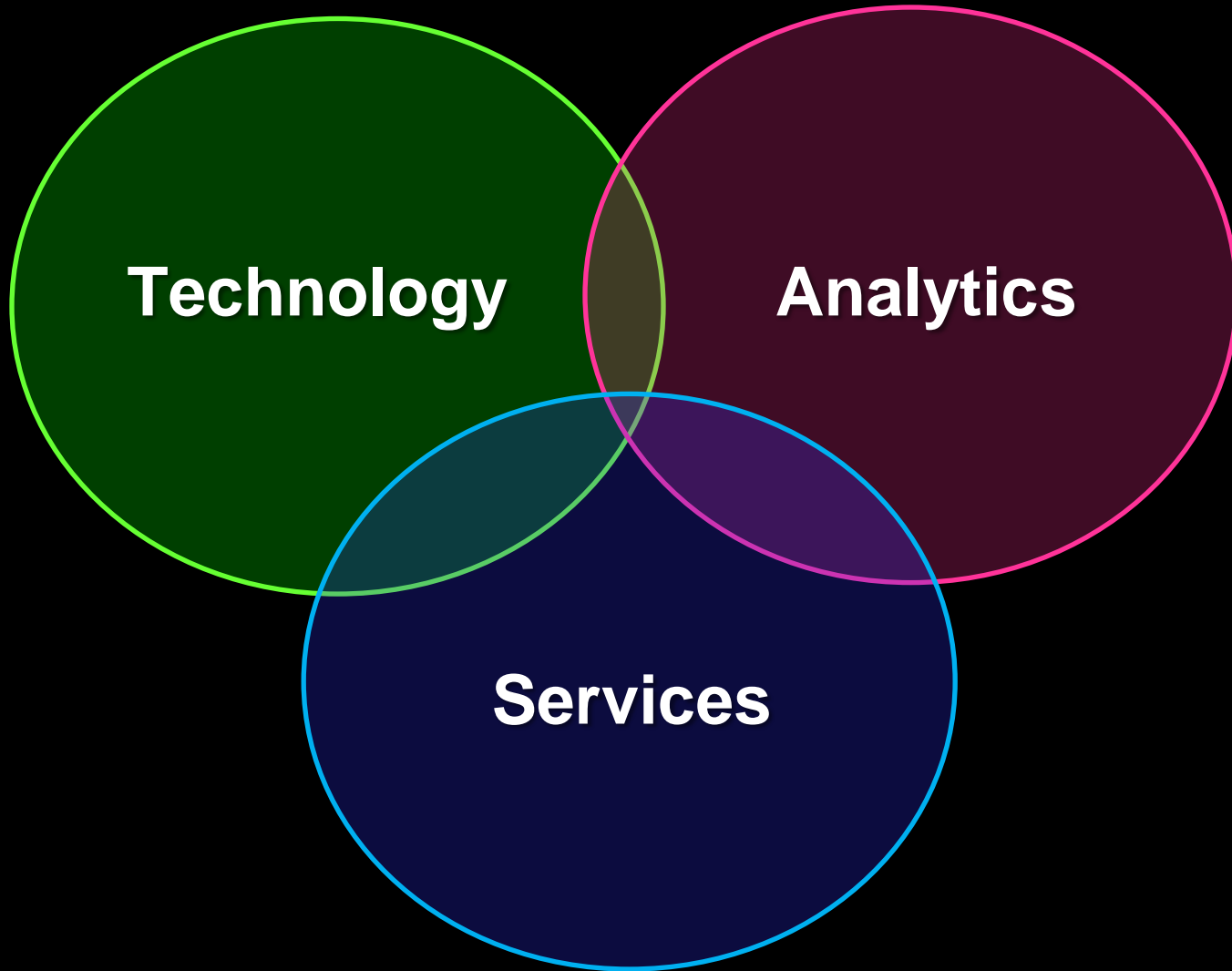
- **collapsing time and space**
 - **access, analysis and action**
- **everybody on the net: one world**
 - **services, surveillance and security**
- **every body on the net (Qualcomm)**

Wireless Integrated Data Systems

- geolocation data (where)
- temporal information (when)
- contextual information (what)

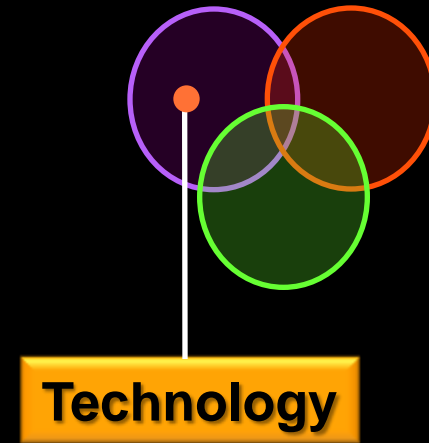


m.Health



Major Drivers of m.Health

- networked sensor systems
- device miniaturization
- diverse signal capture
- complex signal deconvolution
- broadband wireless
- blended physical and virtual environments
- integrated personal technologies
- embedded intelligence
- intelligent environments



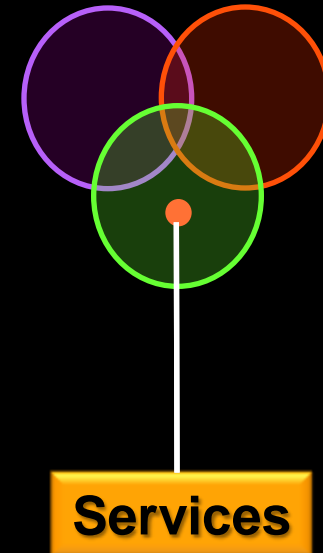
Major Drivers of m.Health

- remote health status monitoring
- real time monitoring of networked sensors
- deconvolution of complex, diverse signals
- mobility and behavior patterns
- social networks
- epidemiological and outcomes data
- continuous, integrated analytics
- large scale dbase federation
- EHR/PHR uploading
- privacy and security
- health performance metrics (systems and individuals)



Major Drivers of m.Health

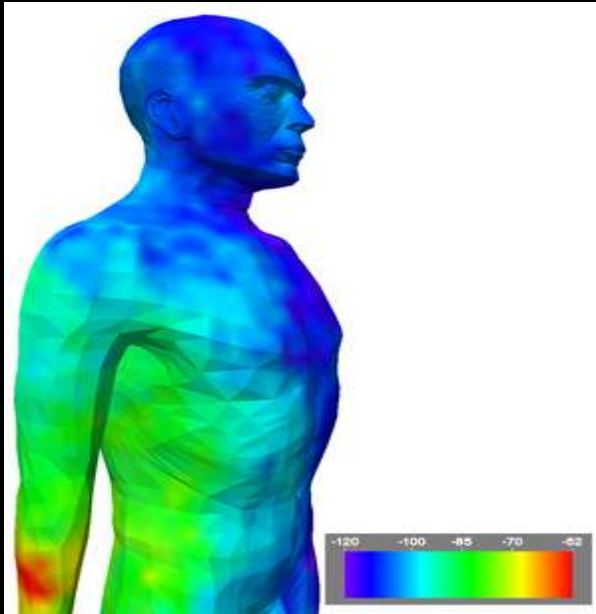
- distributed networks and POC monitoring/decisions
- remote health status monitoring
 - patient self-management/accountability
 - Rx compliance
- improved supply chain/care delivery process/resources allocation
- performance and outcomes metrics
- trusted health information services
- increased knowledge symmetry between providers/patients/payors
- social networks and empowerment
- evidence-based decisions and decision-support tools



On-Body:In-Body Sensors (OBIbBs) for Health Status Monitoring

- **minimally intrusive/invasive**
- **portable/mobile**
- **point-of-care (POC)**
- **multi-parametric**
- **real-time monitoring and actionable feedback for decisions/recommendations**
- **extended lifetime and reliability**
- **accuracy, safety and security**

On-Body:In-Body Sensors



- **extended lifetime: ultra-low power sources**
- **sensor processing and transmission cycles**
- **sensor networks: data aggregation and integration from multiple sensors**
- **complex signal deconvolution**
- **data volume and storage**
- **security and privacy**
- **passive and active feedback loops**
- **regulation**



**“This isn’t a device
it’s a service.”**

**Jeff Bezos
CEO, Amazon**



IEEE ENGINEERING IN MEDICINE AND BIOLOGY

Magazine

VOLUME 29 • NUMBER 3 ■ <http://magazine.embs.org> ■ MAY/JUNE 2010

Wearable Technology

Concepts for
Flexible Monitoring

WIRED

Living by NUMBERS

Track your data.
Analyze your results.
Optimize your life.

1,890
Metabolic rate

202
Max heart rate

62.1
VO₂ max

5.1
Step count

15.5%
Body fat

88
Blood glucose

Plus
The Nike+Apple
Experiment:
1 Million Runners
and Counting

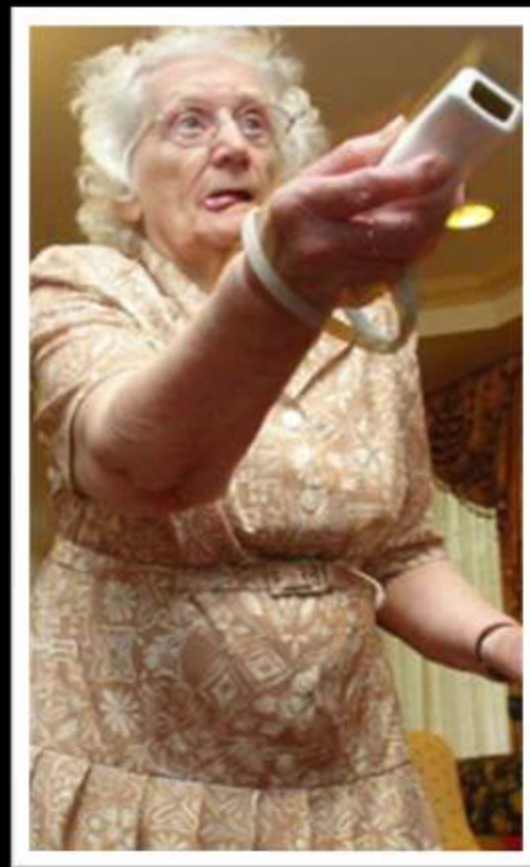
culture culture | jul. 2009

Gaming for Health:





Wii **Fit** Plus



(@) myFoodPhone

'Take a photo and get advice'



Consumer Behavior and Healthcare Costs



“diabetesity” \$200 billion



**smoking \$190 billion
alcohol \$20 billion**

PressureAlert™ Orthotic System



A pressure sensing Orthotic to alert patients and/or their caregivers when blood flow may have been compromised to the point where serious injury may occur

Major Target Markets for Wireless Medicine



Disease	*Patients	Parameter
Alzheimer's	5 million	vital signs, location, activity, balance
Asthma	20 million	respiratory rate, FEV, air quality, oximetry, pollen count
Breast CA	3 million	ultrasound self-exam
COPD	10 million	respiratory rate, FEV, air quality, oximetry
Depression	19 million	medication compliance, communication
Diabetes	21 million	glucose, hemoglobin A1C
Heart Failure	5 million	cardiac pressures, weight, blood pressure fluid status
Hypertension	74 million	continuous blood pressure monitoring, medication compliance
Obesity	80 million	smart scales, caloric in/out, activity
Sleep Disorders	15 million	sleep phases, quality, apnea, vital signs

From: West Wireless Health Institute, Medtech Insight, August 2009

The Costs of Non-Compliance with Rx Regimens



- **\$177 billion projected cost**
- **20 million workdays/year lost (IHPM)**
- **40% of nursing home admissions**
- **projected 45-75% non-compliance (WHO)**
- **50-60% depressed patients (IHPM)**
- **50% chronic care Rx (WHO)**

Intelligent Medicine Dispensers for Enhanced Rx Compliance



mHealth: CTIA-The Wireless Association and Harris Interactive Survey (Dec. 2009)

Patients

- allow for more home-based care (68%)
- perceived reassurance by patients and family (57%)
- more freedom of choice (51%)

Physicians

- estimated 25-40% patients would benefit

The Patient Experience

- **most appropriate care and best outcome**
 - **access to clinical expertise**
- **much more than the clinical encounter**
- **“touch points” in a period of vulnerability**
 - **first and last impressions of myriad non-clinical events**
 - **efficiency, compassion**
 - **support for family members**
 - **transparency**

Personalized (“Me”)

'The Medical Home': Integrated Care Services for Independent Living

Deloitte.

Connected Care

*Technology-enabled
Care at Home*

Produced by the
Deloitte Center
for Health Solutions



Audit. Tax. Consulting. Financial Advisory.

State of Technology in Aging Services According to Field Experts and Thought Leaders

By:

Majd Alwan, Ph.D.,
Center for Aging Services Technologies (CAST)
American Association of Homes and Services for the Aging (AAHSA)

and

Jeremy Nobel, M.D., M.P.H.,
Harvard School of Public Health

Report Submitted to: Blue Shield of California Foundation

February 2008

cast 
Center for Aging Services Technologies

Key Determinants in Adoption of m.Health

technical

- standards, inter-operability, scalability
- integrated multi-sensor feeds
- validation analytics for multiplex biomarker profiles
- dynamic monitoring, dbase integration and facile real-time analytics

regulatory

- certification and safety standards for multi-vendor solutions

financial

- value-based versus cost-based reimbursement
- new co-pay solutions
- risk of 'vendor lock-in' for high CapEx in immature technology domains

legal

- error liability, DOS
- security and privacy

If You Build It Will They Pay?

Adoption of Disruptive Innovation

- **new technology/service that simplifies a complex/costly problem**
- **business model that allows market adoption of the simplified solution at low(er) cost**
- **incentivized supply and demand to networks to reinforce the disruption**

Misaligned Reimbursement Incentives: Rewarding Process Versus Results



“You have a (healthcare) system that traps us into bad performance because it’s the only way you can bill”

**Hon. Newt Gingrich
Medical Device Daily (2009) 27 Jan. p8**

“If it isn’t billable – it isn’t going to happen!”

In-Home Health Connections: Engaging the Elderly



In-Home Health Connections: Engaging the Elderly



- 30 reporting countries
- continued low percentage of use in older age groups
- only USA (42%) and Sweden (41%) exceed 40% use by 65yr or older cohort

m.Health: Changing Minds and Changing Behaviors

- **technology is only the enabler**
- **emergence of new organizational structures, alliances and business models**
- **engage and educate multiple constituencies with long entrenched behaviors**
- **‘care’ space will be increasingly decentralized**
 - **from hospital/clinic to ‘personal health space’**
- **from episodic encounters to continuous interactions**
- **new business opportunities in customized health services and health broker/concierge services**

Digital Health and New Delivery Pathways

- **new organizational/business models**
- **rapid expansion of e.health/m.health**
- **social media and promotion/adoption of OTC/wellness/lifestyle products/services**
- **integration of consumer health product categories with remote health monitoring services**
- **new 'infomediaries' will change balance of power between healthcare professionals and consumer**
 - **transparency, positive outcomes and performance**
 - **consumer choice**

The Fundamental Drivers of Healthcare Delivery: Implications for Training Physicians and Healthcare Professionals



- **molecular medicine**
- **engineering-based medicine**
- **information-based medicine**
- **consumer-centric medicine**
- **recalibration of the roles/expectations and status of healthcare professionals**

Social Networks and Consumer: Patient Empowerment



Pharma and Healthcare Social Media Brand Sponsored Patient Communities



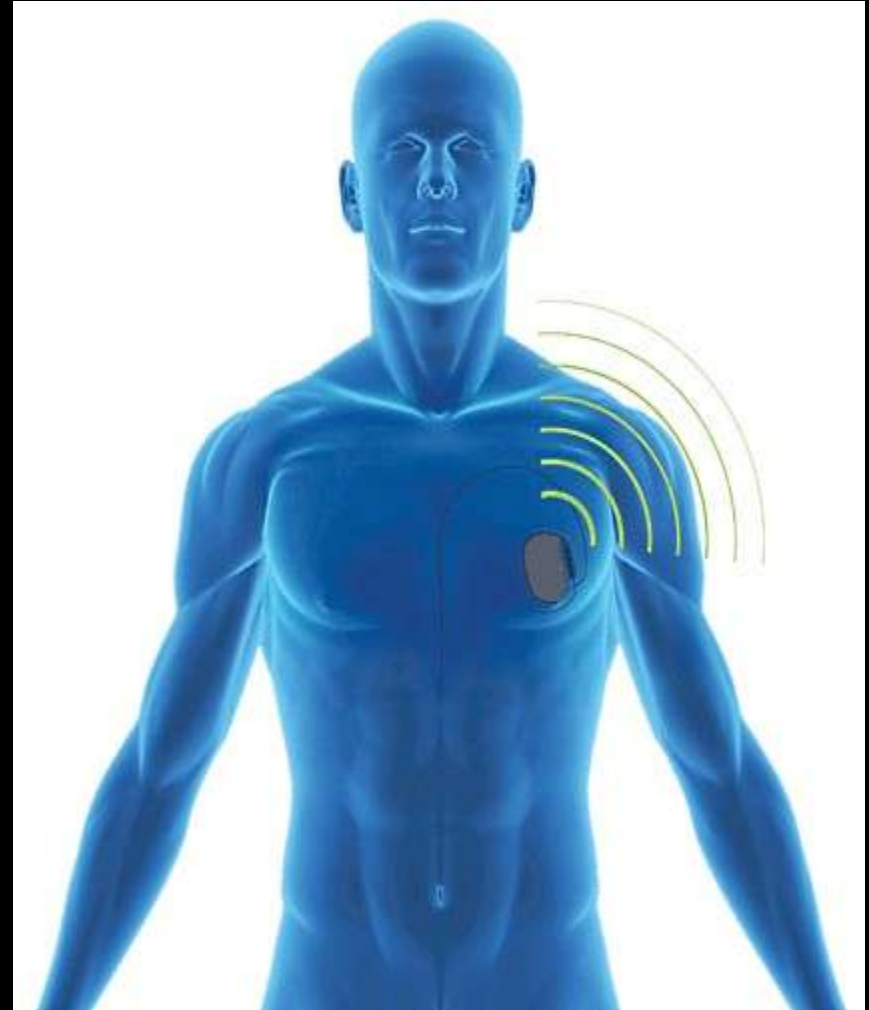
Regulation of Drugs, Diagnostics and Devices: Marketing and New Media

- **FDA guidelines to be issued**
- **need for clear rules of engagement**
- **content (passive), conversation (active)**
- **covert eavesdropping on patient sites**
- **sponsor transparency**
- **how to adapt presentation of benefits:risks required by DDMAC in new media formats**
- **level of sponsor responsibilities to monitor and correct misinformation and report claimed AEs**
- **surveillance against black campaigns to discredit products**

Safety



**Interference in High Density
Medical Device Areas**



**The Security of Medical Devices
is Not a Luxury**

Applications of RFID Technology in Healthcare



- patient ID, tracking and status monitoring
- location of equipment and assets
- supply chain management
- surgical QC inventory of instruments/materials
- directed endoscopy and placement of microdevices
- patient support device alarms
- product authentication
- capture of device-generated data and uploading to EHR

Bad Habits



non-sterilizable m.devices



non-consented ID

The Continued Debate Over Cell Phone Safety

LEWIS H. LAPHAM: TIGER WOODS AGONISTES

HARPER'S

HARPER'S MAGAZINE/MAY 2010 \$7.95



FOR WHOM THE CELL TOLLS

Why Your Phone May (or May Not) Be Killing You

By Nathaniel Rich



KGO-TV SAN FRANCISCO, CA

HOME

NEWS

UREPORT

MOST POPULAR

SAN FRANCISCO

EAST BAY

SOUTH BAY

PENINSULA

NORTH BAY

CALIFORNIA

NATIONAL / WORLD

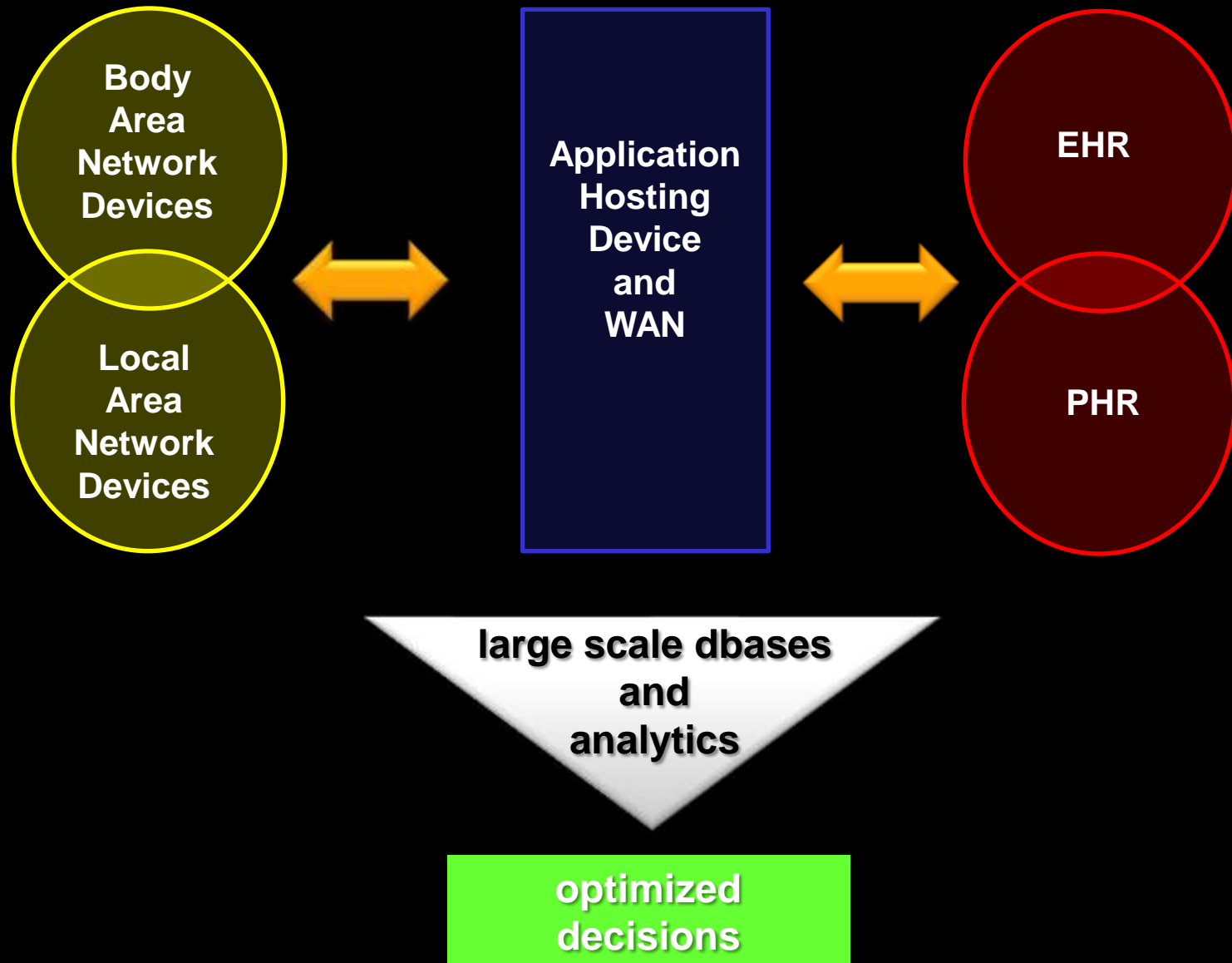
San Francisco News

SF supes pass cell phone radiation disclosure law

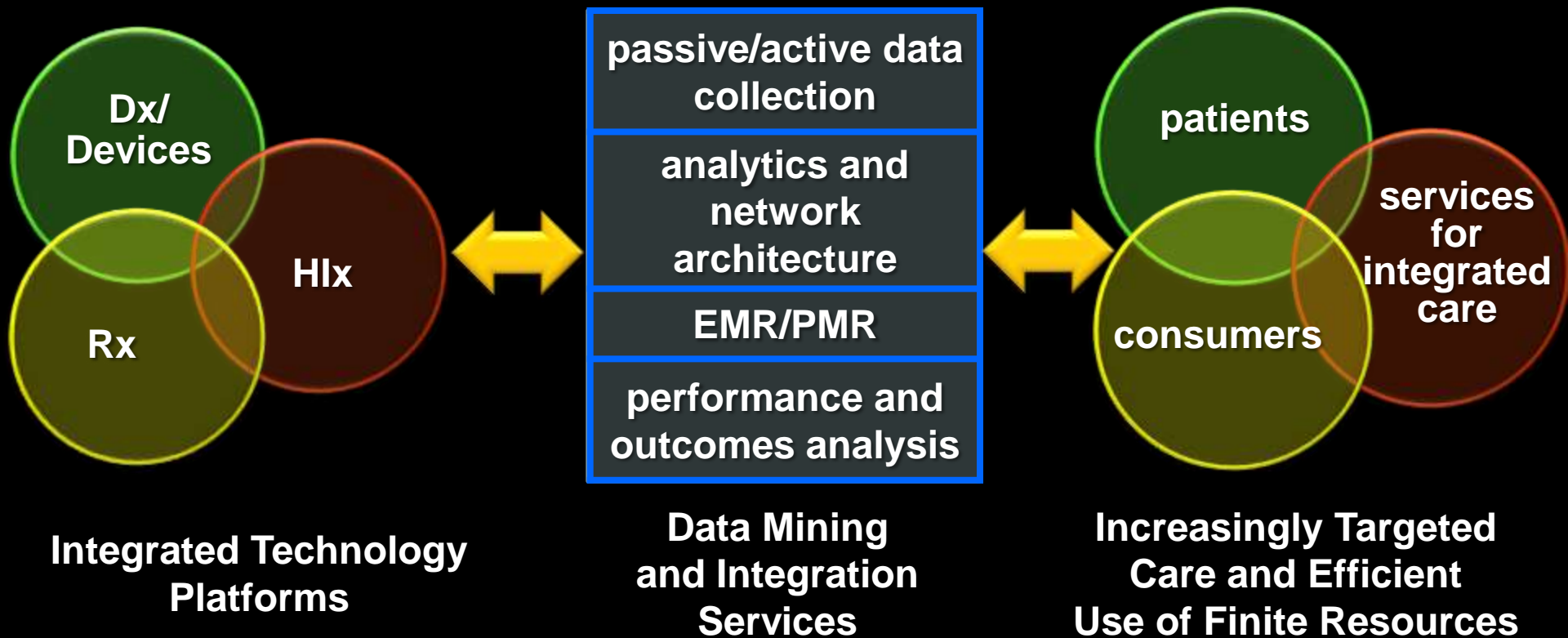
Tuesday, June 15, 2010



Systems Architecture and Design Guidelines for Inter-Operability in Remote Health and m.Health Applications



A New Healthcare Ecosystem Arising From Technology and Market Convergence



Getting Ready For The PEZ Transition



- **P**etabyte
- **E**xabyte
- **Z**ettabyte

- massive datasets
- mining tools
- minds: customized context and formating for optimum cognitive processing and improved decisions

Managing “Mega-Data”

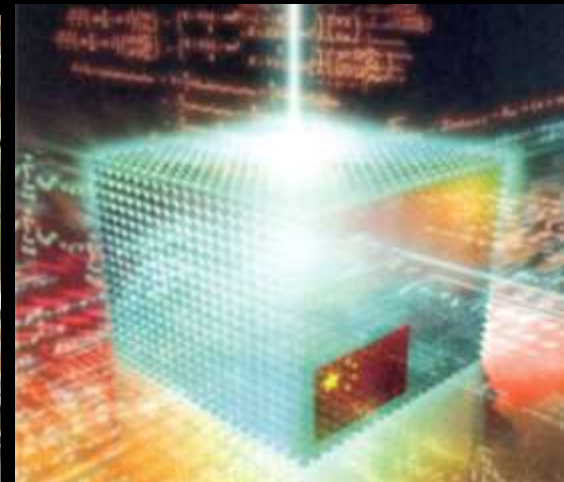
volume



Infrastructure



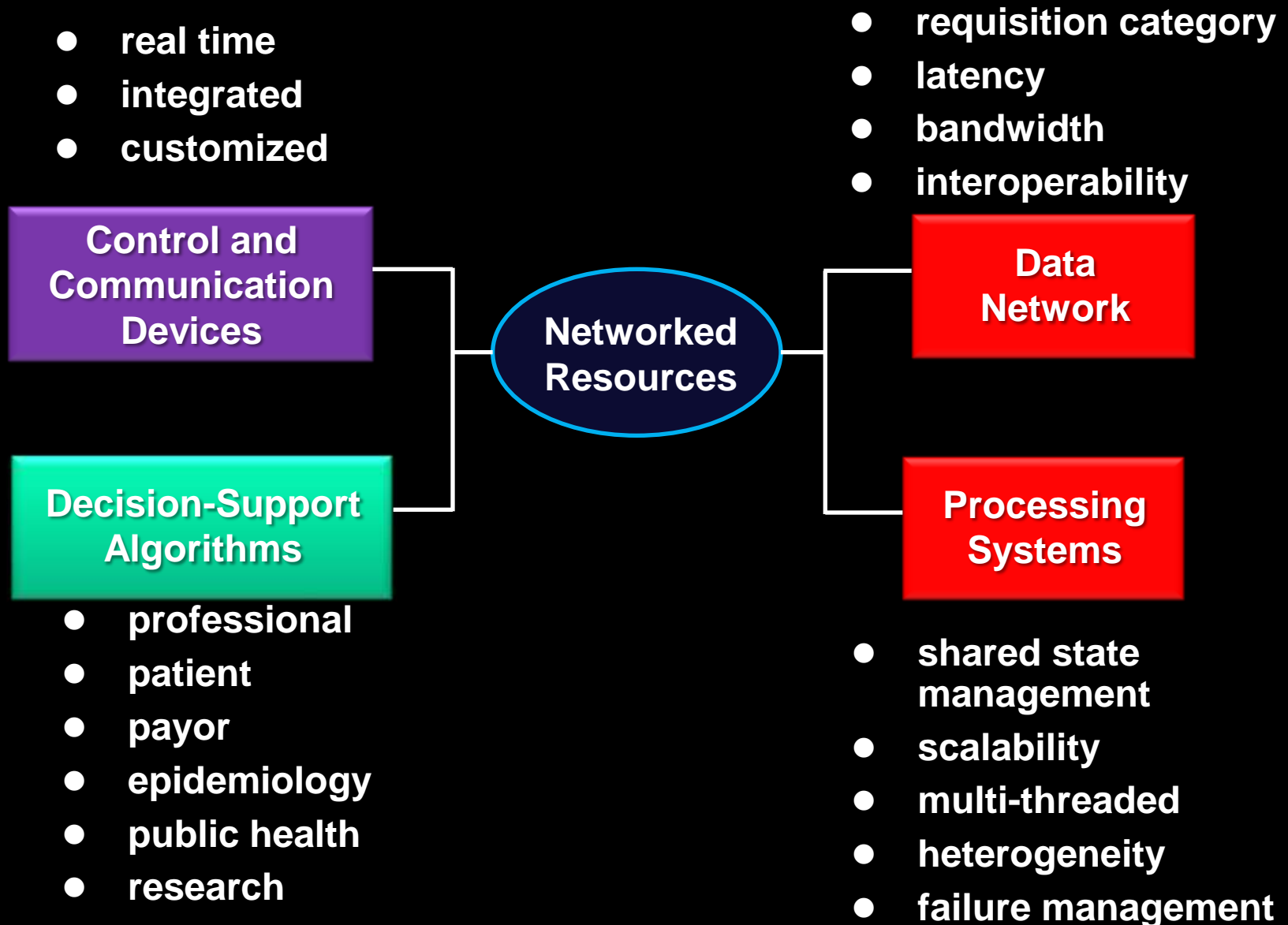
global networks



data heterogeneity/ spatio-temporal scale

integration

Key Elements of Healthcare Data Mining and Decision-Support Networks



Analytics for m.Health and HIT

spectrum

- **mobility and ubiquitous sensor nets demand dynamic reconfiguration**
- **device heterogeneity and diverse connectivity strategies**
- **unreliable wireless**
 - **interference, blocking, fading**
- **7 trillion connected devices will rapidly exhaust available spectrum**
- **current spectrum policy has full allocation but poor utilization**
- **cognitive device platforms and dynamic shifting to unallocated spectra**

Integration of Advances in Customized Data Formating and Visualization Tools for Different User Constituencies

- **escalating quantities and diversity of information**
- **real time decision support systems under conditions of uncertainty**
- **new multi-modal, multi-sensory high performance human: information interfaces**
- **representation and comprehensibility of information flows**
 - **optimize representation (perception and recognition)**
 - **integrated multi-user interfaces (customized and actionable)**
- **adoption of advances in cognitive neurobiology in customizing data formats (kinds of minds)**

Analytics for m.Health and HIT

New Services and Business Models

- **increasingly customized services for risk mitigation**
- **automated decision-support**
- **large scale dbase curation and mining**
 - **resources demand modeling and supply chains**
 - **proficiency metrics**
 - **CER, guidelines, best practice**
 - **global surveillance and epidemiology**
 - **new research platforms**

Global Biosecurity: The Broadest Definition of Health

Global Health: Understanding the Implications of Major Economic and Environmental Dislocations





mHealth for Development

Mobile Communications for Health

mHealth Alliance



Digital Health Services for the Global South

doi: 10.1377/hlthaff.2010.0006

E-Health's Promise For The Developing World

BY SUSAN DENTZER

Imagine a health worker in a remote clinic in mountainous Rwanda, who must ensure that HIV/AIDS patients take their daily medication. Whipping out her cell phone, she sends a text message to a national health registry in Rwanda's capital, Kigali, noting that PatientX, who just came in for a clinical consultation, has been taking his meds and that a new round of antiretrovirals has been dispensed on his behalf.

Minutes later, other workers at the national health ministry take this information and add it into their records of



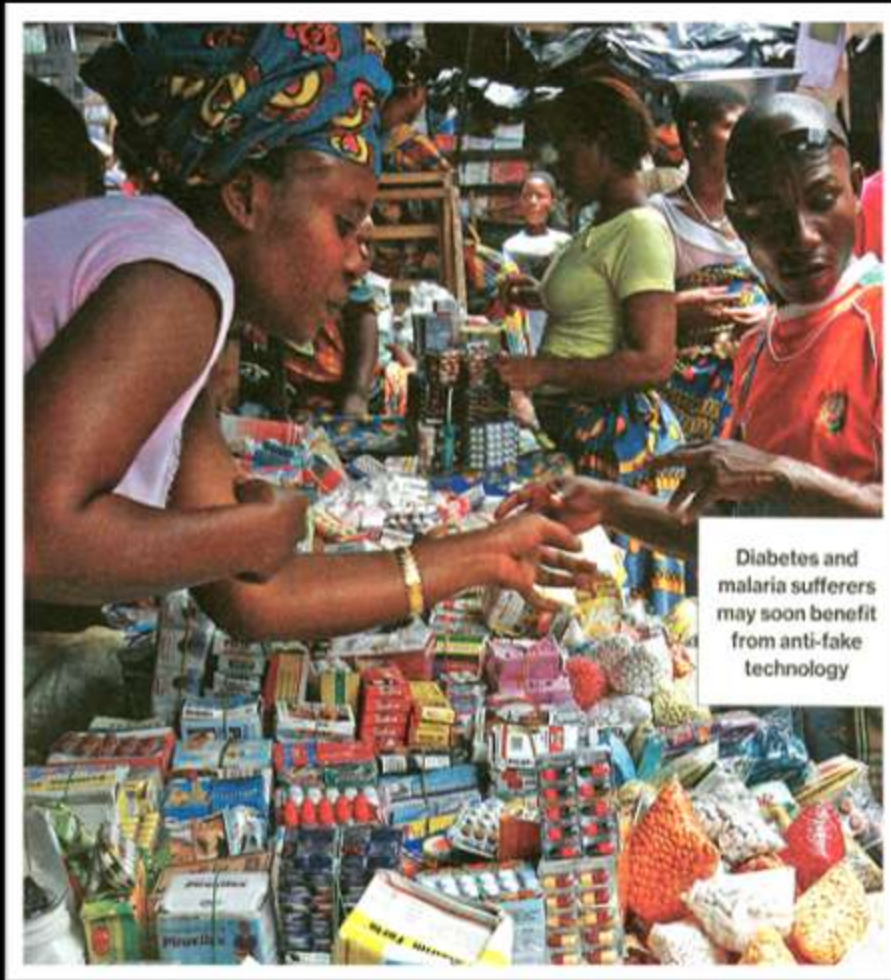
(Health Affairs February 2010)



m.Health Services for the Global South

- **adapt global materials**
- **content tailored to local settings**
- **translation into local languages**
- **content repackaged for specific health needs**
- **create local content**

m.Health Services for the Global South: Verification of Product Authenticity



- malaria medication
- acetaminophen syrup



- glucophage

SPROXIL.

Geo-demographic Information Systems (GIS): Real-Time, Front Line, Ground Zero Data from Field Sampling and Sentinels





Global Disease Surveillance



EMERGENCY ID NET



Public Health Department's Surveillance



U.S. Influenza Sentinel Provider Surveillance Network



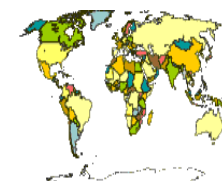
biocaster



GIDEON

Quarantine Activity Reporting System (QARS).

google.org



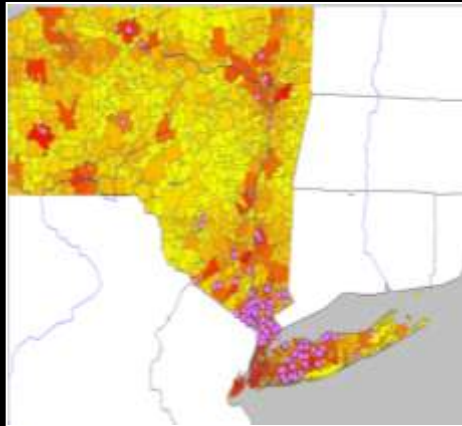
GeoSentinel

The Global Surveillance Network of the ISTM and CDC
a worldwide communications & data collection network of travel/tropical medicine clinics

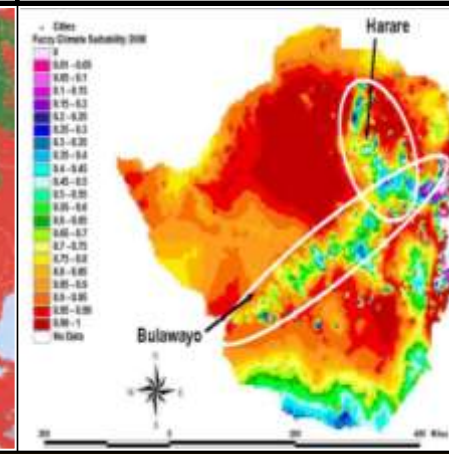
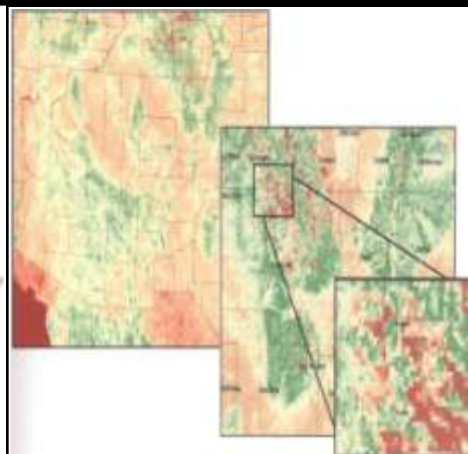
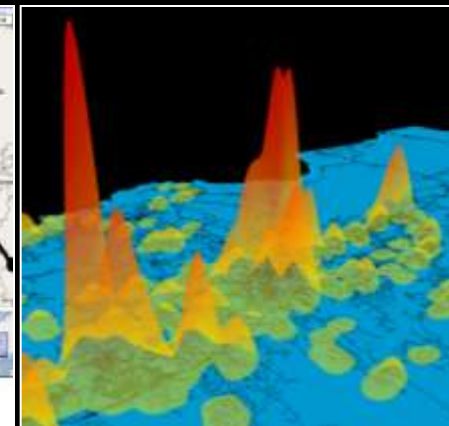
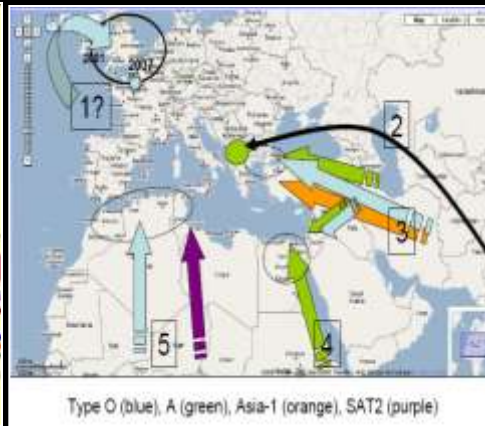
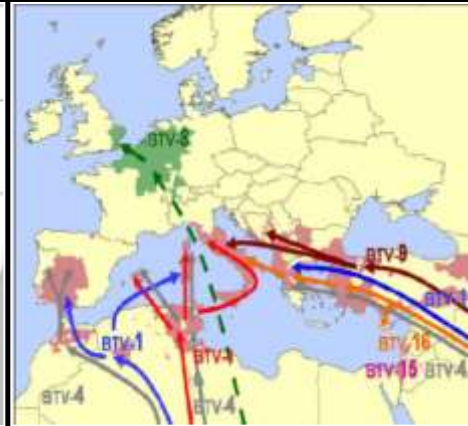


Geo-demographic Information Systems: Mapping Disease Patterns and Modeling Trends

Anomaly Detection and Early Alert



Disease Progression



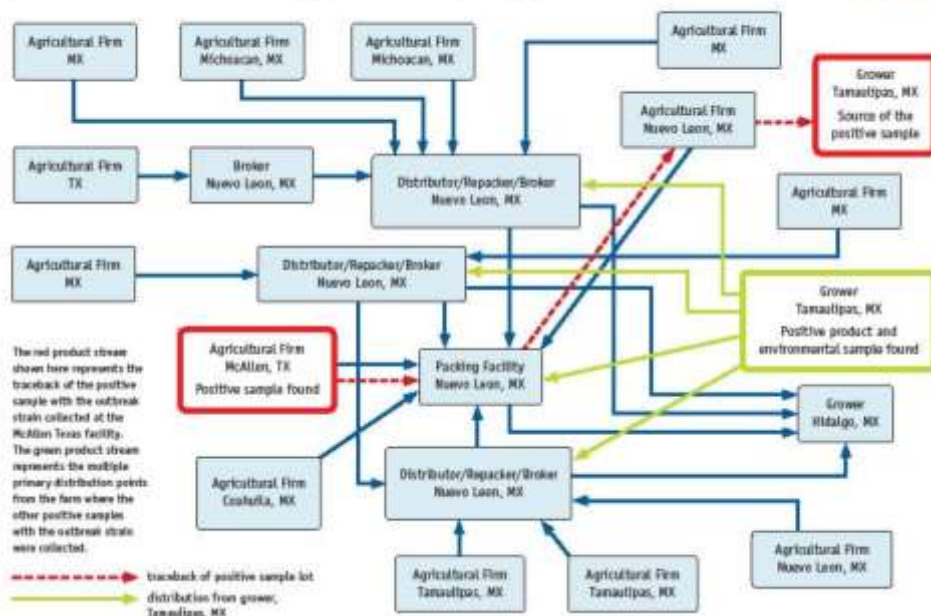
Satellite Surveillance and Predictive Modeling of Disease Trends

Traceability

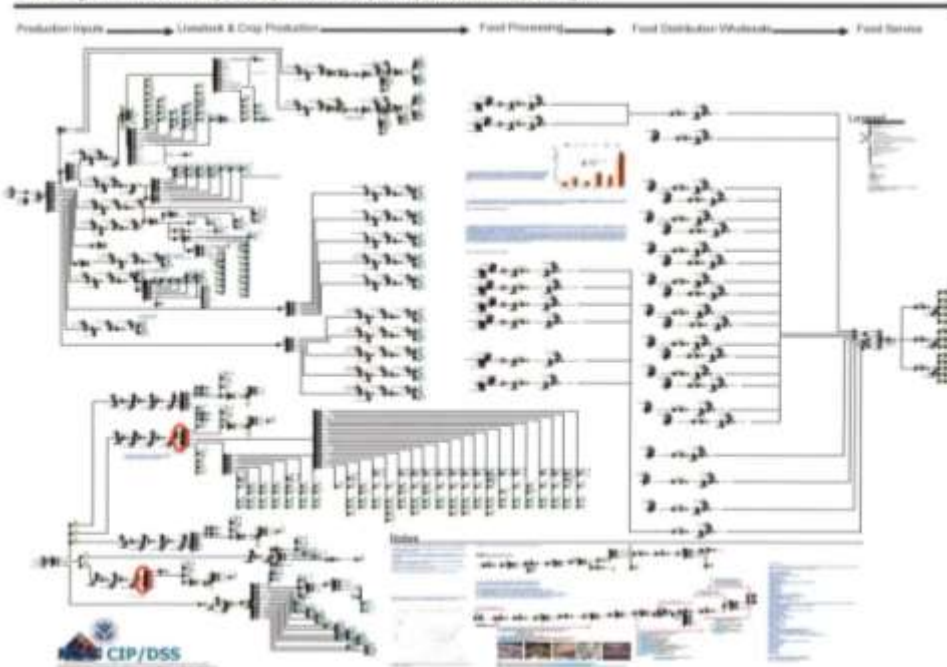


Salmonella Saintpaul Outbreak Traceback & Distribution

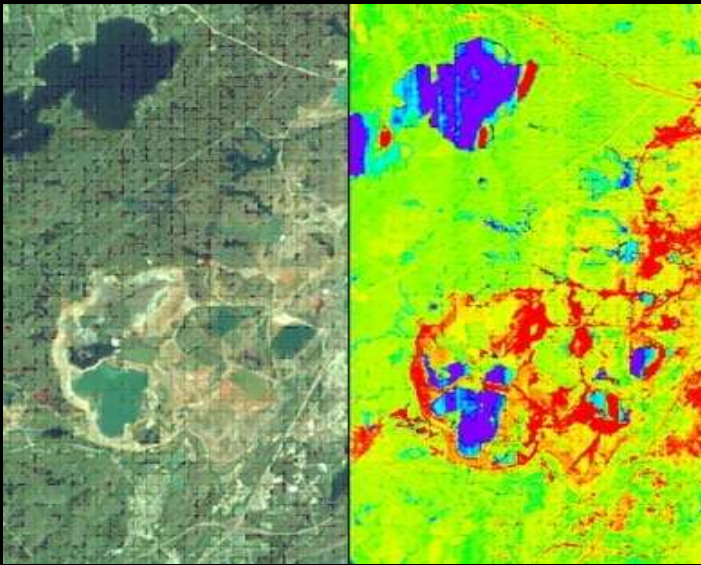
Partial view of the traceback & distribution of peppers from Mexico: July 16 - July 22, 2008



Food & Agriculture Commodity Flow System Labor Inputs Input/Process/Output Diagram



Wireless Sensors and Systems for Improved Agricultural Productivity

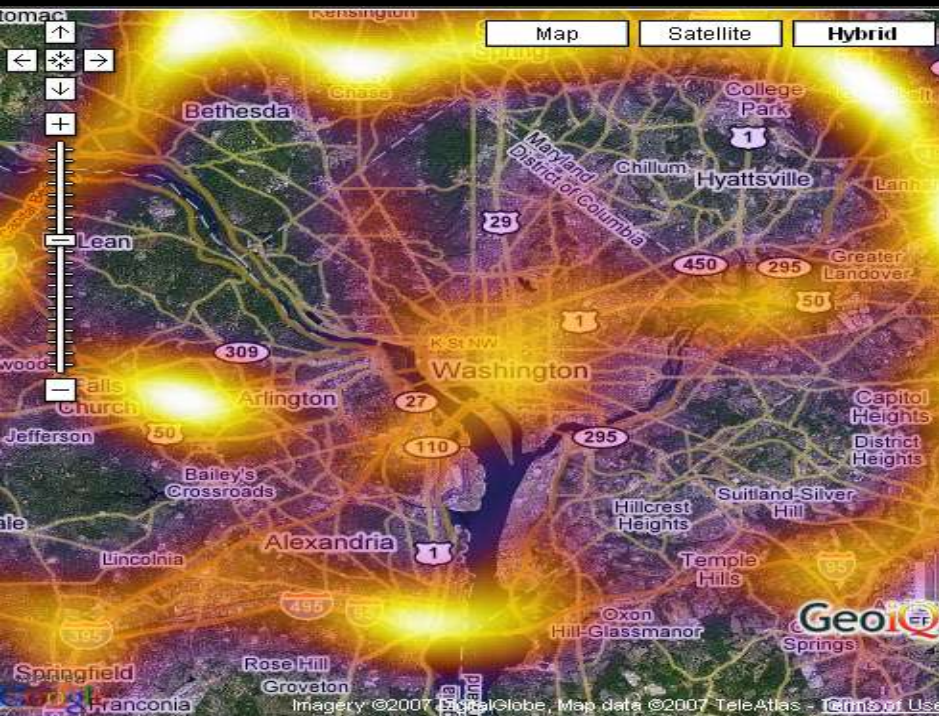


“For most of us design is invisible until it fails”

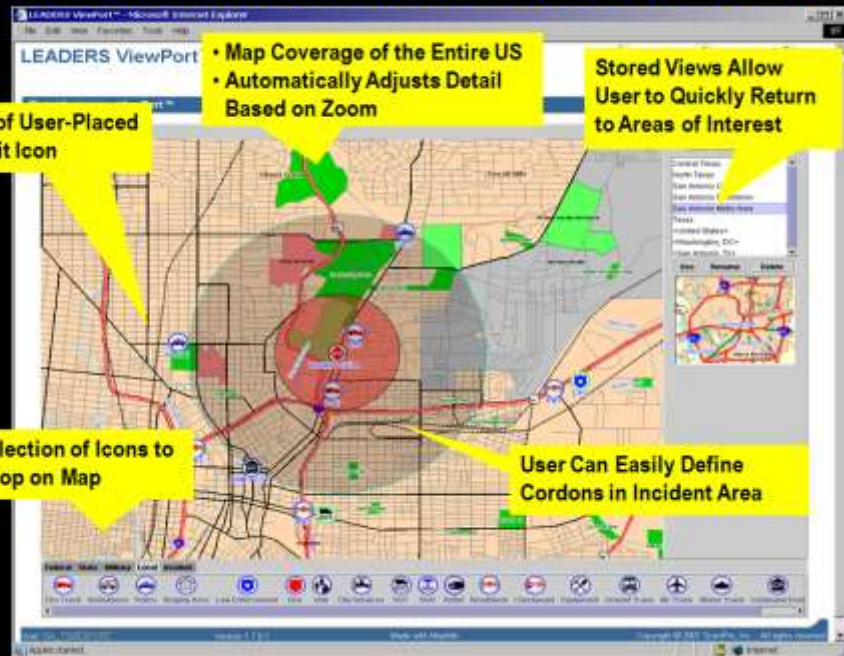
Bruce Mau



Use of GIS and Wireless Devices for Tracking Population Movement, Healthcare Resources and Supply Chains in Large Scale Disasters



Resource/Situation Awareness - ViewPort™



m.Health as a Disruptive Change

- **multidimensional impact on broad range of healthcare technologies/delivery processes**
 - **individual wellness to global public health**
- **information is power**
 - **redress medical paternalism and information asymmetry in healthcare decisions**
 - **consumer : patient empowerment**
 - **increased consumer:patient accountability for mitigation compliance risk**
- **key element in evolution of decentralized healthcare services**
 - **point-of-care diagnostics**
 - **treatment compliance**
 - **remote health status monitoring**
 - **emergency response**

Healthcare Delivery



Health Systems and Services

- MD/payor-centric
- controlled information
- medical paternalism
- patient:consumer dependency
- reactive, episodic interaction/intervention
- fragmented care and information silos
- system-constraints on PC-centric services
- system-shielded from economic competitiveness and outcomes metrics

- patient:consumer (PC)-centric
- transparency
- active PC participation in care decisions
- health literacy and accountability
- proactive, integrated care continuum
- PHR + ERH + mobility and ambient intelligence
- options + choice
- performance metrics/emergence of a real market

Major Challenges in m.Health and the Redesign of Health Systems and Services



- governmental commitments and resolve
 - sustainable, long-term investments
- infrastructure, investment and ROI
- policies for cross-domain integration
 - education
 - control of communicable diseases
 - safe water and food security
 - environmental sustainability
 - trade
 - national security

Healthcare: The Long Overdue Need for Radical Redesign

- demand and debt (unsustainable)
- demographics (aging societies)
- divisiveness (public expectancy and political populism)
- digital (connectivity networks)
- data (lottabyte world)
- decision support (precision and improved outcomes)
- decentralization (point-of-care)
- distance disappears (remote monitoring)
- devolution (MD-centric to patient centric care)
- disparities (equity in global health)

DEMONSTRATING VALUE:

**DISRUPTIVE TECHNOLOGIES
AND NEW BUSINESS MODELS**

Health Matters!

